

## October - December 2023 Training Calendar

Course Name	Course Fee	Available Dates	Enrollment Link
Commercial Applications (In-person)	\$1,495	See Quarter 2	<a href="#">Click to enroll</a>
Commercial Applications (Virtual)	\$495	October 31 – November 2, 2023	<a href="#">Click to enroll</a>
Commercial Startup & Commissioning	\$2,195	October 9 – 11, 2023 October 23 – 25, 2023 November 13 – 15, 2023 December 11 – 13, 2023	<a href="#">Click to enroll</a>
Competitive Selling (Residential Competitive Analysis)	\$1,995	October 31 – November 2, 2023	<a href="#">Click to enroll</a>
Customer Service	\$349	See Quarter 2	<a href="#">Click to enroll</a>
Premier Startup & Commissioning	\$1,295	October 12 – 13, 2023 October 26 – 27, 2023 November 16 – 17, 2023 December 14 – 15, 2023	<a href="#">Click to enroll</a>
Product Essentials	\$350	November 29, 2023	<a href="#">Click to enroll</a>
Residential Factory Certification: Gas Furnace	\$1,995	October 17 – 19, 2023	<a href="#">Click to enroll</a>
Residential Factory Certification: Heat Pumps/AC	\$1,995	November 28 – 30, 2023	<a href="#">Click to enroll</a>
TM Bootcamp	\$3,495	November 6 – 10, 2023	<a href="#">Click to enroll</a>
Territory Manager Essentials I	\$395	See Quarter 2	<a href="#">Click to enroll</a>
Territory Manager Essentials II	\$395	See Quarter 2	<a href="#">Click to enroll</a>
Train the Trainer	\$1,995	October 24 – 26, 2023	<a href="#">Click to enroll</a>
Verasys Installation & Commissioning	\$1,495	See Quarter 2	<a href="#">Click to enroll</a>